

Price $f(x)$

Release 'Havana Club'

Release Notes

Go-live date:

2012-11-12



1. New features & Changes

- **NEW: Enterprise Simulation**

„The currently available Pricelist Simulation capability has been extended by a set of new features providing the new capability to combine (1) the simulation of changes in prices, pricing parameters, product and/or customer attributes and underlying price logics with (2) actual/“real” transactional data. The result is a uniquely powerful and flexible ability to model and simulate the enterprise performance based on a combination of current reality, expectations and targets.

Enterprise Simulation leverages the standard Price Builder formula framework for the definition of the simulation logic, providing access to product and customer master data, as well as all of the price parameters set up for price setting or specifically for simulation purposes. The simulation logic is evaluated against the available (possibly aggregated) actual transactional data. The result can be displayed and analyzed in the PriceAnalyzer Module. Different to Pricelist Simulation, calculations are not necessarily on the SKU level. They can be based on customer, region, any dimension available in the historical data. This provides the flexibility to analyze the effects of price changes on every available dimension and compare with the actual data.

- **NEW: Bonus Calculation**

„With this new functionality you can calculate customer specific bonuses based on actually achieved sales or other available measures. Using the unique Price f(x) concept of formula builder one is not limited to just flat discount levels but can calculate advanced bonuses such as growth bonus, stepped bonus levels, etc., and this on any customer and/or product dimension. With this new capability, calculated bonus data can be used to enrich the price waterfall for the purpose of data analysis and better transparency of true margin, as well as calculation and automation of the execution of the bonus payments.

- **Extensions in the PriceAnalyzer module**

- The chart display has been enhanced with the ability to hide the chart legend or the control panel
- Charts can be now printed as jpeg images using the new chart export functionality
- The time series chart has been enhanced with the ability to perform a time series comparison. The comparison is not limited to only actual data but can also compare forecast or budget data with actual data

- **Extensions in the PriceBuilder module**

- New products can now be included (optionally) into the pricelist revision
- Enhanced ability to describe pricelists (e.g. include comments)
- All product extensions can be displayed in a separate grid

- **Enhancements in the MS-Excel Client**

- Excel Client is now compatible with MS Office 2010 - 64 bit
- User preferences from the Price f(x) user interface grid is now transferred into the MS-Excel Client view