

Price $f(x)$

Release Martini Bianco'

Release Notes

Go-live date:

<2013-09-21>

1. New features

NEW - RebateManager module

RebateManager allows defining, managing and calculating customer specific bonus and rebating agreements. Once the standard library of various, individually applicable rebate types have been created, user can pick and choose and create individual rebate agreements of any complexity level. On the basis of so created agreement framework and with the use of real transactional data, effective bonus amounts can be calculated and transmitted to the backend systems for payments or simulated and taken into account in any performance calculations. The results of the calculations and simulations can be included as pricing elements for example in the Waterfall analysis in the PriceAnalyzer module and are available there for any types of analysis (this particular functionality will be available in the Fall/Winter 2013 release).

2. Changes

Extension of the PriceAnalyzer module

- New user interface in the Data Schema Manager – the schema manager has been entirely rebuilt and with that made much more intuitive and user friendly. In addition to the already available integration of the product and customer master data we've added the integration of the price records from the PriceShop module (deal specific prices).
- The user interface of the "Enterprise Simulation" has been enhanced and adjusted to the new UI of the Schema Manager. The enterprise simulation allows combining the (1) price simulations based on the changes in price parameters, product and customer attributes and price logic with (2) the actual/real transactional data. The result is a powerful and flexible modelling simulation of the enterprise performance based on the history, expectations and targets. The pricelist simulation in the PriceBuilder module has been available since the „Havana Club“ release.

Extension of the PriceBuilder module

- Several enhancements and improvements in der „Price Live Grid“ introduced in the previous release.
- New formula elements – it is now possible to simultaneously calculate related and interdependent products in the pricelist, e.g. the yellow version of the particular product should always have the same price as the black reference product in the pricelist or a difference between linked products shall always remain the same irrespectively of the underlying price factors.
- PriceAnalyzer charts available in the PDE (product detail editor) –charts predefined by an administrator can now be made available in the product detail screen of the product master, in the pricelists and in the price live grid.



Extension of the PriceShop module

- Offer header level text– the user can enter and maintain header level free text in the quote.
- Quote inline analysis – several types of charts (scatter, bulk, line charts) can be predefined and made available in the quote line. User has the ability to compare the pricing in the actual proposal with comparable historic pricing.